

## CNI NEWS MARCH 2011

### BOAT SHOWS

#### **ST BARTS BUCKET**

CNI has a number of yachts competing in the forthcoming St Barts Bucket, which takes place from 24-27 March 2011, including the 58m (190'5) Ethereal from Royal Huisman, the 54m (177') Parsifal III from Perini Navi, the 45m (148'7) Helios also from Perini Navi, and the 35m (114'8) Sojana from Green Marine.

### BROKERAGE

#### **FEBRUARY SALES**

Last month CNI announced the sale of the 27.4m (89'1) Asha. Built by Malora in 2006, Asha's asking price at the time of sale was €2,200,000.

### **NEW LISTINGS**

February saw further additions to CNI's listings, including the 65.25m (214') Yaakun, two 65m yachts from Italian shipyard Tankoa, the 58m (190'3) Baraka and the 29.25m (95'11) Christine of London.

Jordan Waugh announced the addition of the 65.25m (214') Yaakun to CNI's sales fleet. Built in 1987 by Nicolini, Yaakun is a magnificent yacht with six cabins and a cruising speed of 17 knots. Yaakun has an asking price of €21,500,000.

Charles Ehrardt welcomed two new 65m motoryachts from the Italian shipyard Tankoa. Currently under construction, these two yachts are available for purchase. Built to the highest quality assurance standards and supervised by external Surveyors, the yachts are scheduled for delivery in 2012. The new Owner will be able to customise the interior layout and decoration to suit their individual taste, either with their own Designer or by option with award-winning interior designer Francesco Paszkowski. Complete with helipads, these remarkable yachts are competitively priced.

Charles Ehrardt also announced that the 58m (190'3) Baraka has joined the CNI fleet. A brand new yacht from Proteksan Turquoise, Baraka boasts six cabins and has a cruising speed of 15 knots. This impressive motoryacht has an asking of €40,000,000.

David Seal reported the addition of the 29.25m (95'11) Christine of London. Since being built in 2003 Christine of London has been kept in impeccable condition and is a stunning example of a Ferretti 94'. This true modern classic is a must see and has an asking price of €3,350,000.

### **PRICE REDUCTIONS**

February brought about price reductions on a number of yachts in the CNI fleet.

Jean-Marie Recamier announced a €4,500,000 reduction in the asking price of Icon. The 62.5m (203'4) Dutch built motoryacht is now available for €62,500,000. Icon offers unique elements such as a duplex master suite, guest

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accommodation with direct access to the massive beach club which houses a gymnasium, sauna, and a beach level saloon.

Jeremy Comport reported the price reduction of the 43m (142') Perini Navi 43. This fine cruising yacht now holds an asking price of €7,900,000, showing a €1,100,000 price reduction. Currently lying in Italy, Perini Navi was built in 1989 by Perini Navi SpA and offers great accommodation, including a very spacious saloon. She has been excellently maintained. Georges Bourgoignie announced a \$1,000,000 price reduction on the 38.11m (125') Milk and Honey from Palmer and Johnson. Built in 2003 with a recent upgrade in 2010, Milk and Honey is exceptionally well maintained and has the new asking price of \$8,900,000.

Gaston Lees-Buckley announced a price reduction on the 2008 Benetti, Beverley. The 36.58m (120') motoryacht, which has been built to the highest specification and loaded with extras, now has an asking price of €9,850,000. Gaston Lees-Buckley also reported the price reduction on the 25.3m (83') Leonessa. Built by Ferretti 2005, Leonessa is a superb motoryacht and holds the new price of €2,250,000.

Simon Goldsworthy and Gaston Lees-Buckley announced price reductions on two fantastic yachts, the first of which being the 34.11m (111'8) Melody Nelson II from Arno Leopard. Built in 2006, this turnkey yacht has a top speed of 40 knots and four cabins. Melody Nelson II is in immaculate condition and holds a reduced asking price of €4,950,000. The second is the 28.27m (92'8) Melody Nelson from Overmarine Mangusta. Built in 2003, this Mangusta 92 has been kept in fantastic condition throughout and has the new asking price of €2,250,000, showing a €1,250,000 reduction.

Charles Ehrardt announced the price reduction of the 34m (111'6) motoryacht Celebration. Built at the Ferretti yard in 2003, Celebration is in excellent condition and has a new asking price of US\$4,000,000.

Fernando Nicholson announced the price reduction of the 24.38m (79'11) Rosso. Built by Overmarine Mangusta in 2002, Rosso has been meticulously maintained, offers a top speed of 45 knots and accommodates nine guests. The best Mangusta 80 on the market with an asking price of \$1,550,000

## **CHARTER**

### **NEW CENTRAL AGENCIES FOR CHARTER**

CNI's charter fleet expanded this February due to the addition of eight beautiful yachts.

The 60m (196'87) Darlings Danama will be debuting on the charter market in July. Built by CRN, Darlings Danama features a light and contemporary interior and accommodates 12 guests. Available from 20<sup>th</sup> July 2011 in the West and East Mediterranean, Darlings Danama offers a special introductory weekly charter rate starting from €365,000 per week. The 37.14m (121'85) Marflow also joined the fleet in February. Built in 1982, Marflow underwent a complete refit in 2006 and was transformed to become a single mastered sloop design with new keel configuration. Accommodating nine guests with a cruising speed of 10 knots, Marflow offers an excellent charter experience and is available at the weekly rate of €50,000 per week.

The 36.6m (120') Chosen One from Intermarine will be available in the Caribbean this summer. Chosen One is the perfect cruising yacht accommodating 8 – 10 guests in four doubles, two of which have a retractable bunk. She has a weekly charter rate starting from \$65,000 per week.

Following a major refit, the 33.9m (121') D.O.A (ex Java) is back on the charter market and available for charters in the Mediterranean this summer. Accommodating ten guests in five cabins, D.O.A. is available from US\$80,000 per week. The charter fleet also welcomes the 35.7m (117'1) Margaux. Built in 1993 by AOS, Margaux sleeps six guests and is based in the stunning area of Bora Bora this winter and following summer. This motoryacht is available at a special introductory rate of \$59,000 per week.

Cruising back in the Mediterranean is the 31.5m (103'35) Sealion from the Hakwoort yard. Built in 1992 and benefiting from a recent refit, Sealion is the ultimate gentleman's yacht. Available in the West Mediterranean, Sealion's charter rate starts from €55,000 per week.

Available in the Bahamas, the 30.48m (100') Georgiana is also new to the CNI charter fleet. Built in 1980 by Poole Chaffee, Georgiana is in pristine condition following a recent fit and accommodates 11 guests. Currently available in Nassau, Bahamas, Georgiana is available at the attractive rate of \$32,000 per week.

The addition of Farfallina, the 26m (585'8) from Benetti, finalises the new listings to CNI's charter fleet for the month of February. Built in 2008 and accommodating eight guests, Farfallina is a spacious motoryacht. Available in the West Mediterranean, Farfallina's rates start from €55,000 per week.

#### **ALTERNATIVE DESTINATIONS FOR CHARTER**

CNI have a number of alternative destinations for charter this summer. Explore the Indian Ocean aboard the magnificent 60m (197') Cloud 9, discover the cruising grounds of New Zealand and the South Pacific aboard the 56m (183'8) Galaxy, or cruise through the Norwegian Fjords aboard the stunning 26m (84'4) Anne Viking.

For a truly unforgettable charter holiday and cruising experience explore the Indian Ocean aboard the magnificent Cloud 9. This 60m (197') motoryacht offers the ultimate in luxury and is available at the weekly rate of €315,000. Conceived as the ultimate charter yacht, Cloud 9 is a truly stunning vessel. From her nautical and contemporary interior to her alluring exterior deck spaces, she offers a wealth of opportunities for even the most discerning guest.

Alternatively, you can discover the beauty of the South Pacific this spring aboard the 56m (183'8) Galaxy at the rate of €255,000 per week. The award winning Galaxy is a yacht that has been designed to perfection. Her unique curves provide maximum vision at every level, allowing you to witness some of the most stunning views in the world as you cruise past the dramatic landscape and aquamarine waters of Tahiti and her surrounding islands.

For those looking for an alternative cruising experience, the 26m (84'4) Anne Viking is perfect for chartering the fjords and many islands of the Norwegian archipelagos. Her captain has an in-depth knowledge of the areas peaceful anchorages. Anne Viking is available from €35,000 per week for up to eight guests.

#### **SPECIAL OFFERS**

CNI are pleased to announce a number of special offers on yachts for charter this spring and summer. Apogee is offering a new Mediterranean rate of US\$395,000 per week (compared to her usual US\$450,000 per week for the Mediterranean). This exceptional yacht can only be booked at this reduced rate before 15<sup>th</sup> March. With fantastic facilities throughout, the stunning Italian-built four-deck motoryacht has a stylish mahogany interior, complemented by her spacious sun deck and array of water toys. Apogee sleeps 12 guests in five double cabins and two twin cabins.

The 42.67m (139'99) Never Enough is offering ten days for the price of seven in the Bahamas until mid March. With a weekly rate of US\$100,000 per week, she is ideal for family and group charters. Never Enough has an elegant and sophisticated interior, and ample guest areas for entertaining and relaxing. She carries an array of watertoys and has a large swim platform – perfect for dipping into the balmy waters of the Bahamas.

The 34.1m (112') Symphony II will be located in the desirable New England area this summer and available for charter out of Newport, Rhode Island. Book any summer dates and confirm the booking by March 31, 2011 to qualify for an early bird special rate of only US\$45,000 per week – a saving of US\$4,500 on the usual weekly rate. This lovely Westport is the epitome of elegance and comfort with four spacious staterooms.

The 28.5m (93'5) Molly Malone is offering a new weekly rate of €42,000. This stylish sunseeker is a fast, superbly designed motoryacht that exudes excellence inside and out. She accommodates eight guests and is available in the West Mediterranean this summer.