

Camper & Nicholson's News – January 2012

2012 CHARTER BROCHURE OUT NOW - Camper & Nicholson's launches its 2012 Charter Collection.

Displaying the finest motor and sailing yachts available during the upcoming winter and summer seasons alongside insightful destination guides, this year's publication promises to be an invaluable resource for seasoned and first-time charterers alike.

Also presented as a hardback book, the annual features colourful and informative cruising pages filled with expert tips and for some of most compelling destinations in the world.

[View online brochure](#)

For your copy, please contact your nearest Camper & Nicholson's charter broker

MIAMI INTERNATIONAL BOAT SHOW

Camper & Nicholson's will be displaying an impressive range of recent listings during the week, located at Miami Marina and Collins Avenue. Final details on confirmed yachts will be released nearer to the event but the line-up is set to include the 58m (190'3) Baraka from Proteksan Turquoise, the 35.36m (116') Far Niente from Hatteras, the 34.11m (112') Symphony II from Westport and the 23.5m (77'1) Happy Fish from Hatteras.

For further information on the Miami International Boat Show, the yachts on display, or events surrounding the week, please contact your nearest Camper & Nicholson's [broker](#).

CONTACTING US

Please note our email addresses have now changed. All Camper & Nicholson's email addresses now follow the template -xyyyy@camperandnicholson's.com (x=first name initial, yyyy=surname)

BROKERAGE

SOLD - Camper & Nicholson's reports the sale of sailing yacht Elettra.

Gaston Lees-Buckley confirms the sale of the 24.42m (80'1) sailing yacht Elettra. Originally built for Mr Fabio Perini - founder of the famous yard – the pristine, ready to sail yacht presented buyers with a fantastic opportunity to purchase a piece of history from the iconic Perini yard. Also the subject of a full refit and constant upgrades, Elettra was sold to her new Owner in superb condition. Elettra's asking price at the time of sale was €1,950,000.

NEW LISTINGS - Camper & Nicholson's starts 2012 with impressive new additions to its sales fleet.

Mileanna K - traditional 32.3m (105'1) cruising yacht

This traditional long range cruising yacht offers a fantastic opportunity to purchase a British yacht in superb condition. Built in 1975, and refitted in 2004, Mileanna K offers a comfortable and stylish interior in which guests can relax and entertain. Furthermore, each of her four cabins are spacious, well appointed and offer ensuite bathrooms. Mileanna K has an asking price of US\$1,350,000 and is available to purchase through Tim Langmead.

The addition of Mileanna K to the fleet follows December's impressive new listings, which included:

The Snapper - striking 37m (121'4) Sunseeker

Built in 2007, The Snapper is a truly outstanding yacht. Conceived, planned and built to the high specifications of one of the most prominent names in Formula One, her success and present condition is testament to the 'no compromise' policy which has been applied throughout. With luxurious and spacious accommodation for 12 guests, The Snapper is a must see yacht which promises not to disappoint. Lying in the south of France and constantly maintained regardless of cost by a full time, highly experienced and qualified captain, engineer and crew, she is ready for inspection at short notice. The Snapper has an asking price of £6,700,000 and is available to purchase through Alex Lees-Buckley and Gaston Lees-Buckley.

Mistral 55 – stunning 35.40m (116'1) motor yacht from the Pershing yard.

Built in 2005, this yacht is in impeccable condition. Each of her four cabins are well appointed and spacious. Mistral 55 is available to purchase through Jean Marie Recamier, and has an asking price of €7,950,000.

Perla Nero - fantastic 33.2m (108'1) semi-displacement yacht from the Cyrus Yachts yard.

Former winner of Superyacht Awards' 'Best motor yacht under 40m', Perla Nero boasts impressive Dutch design and engineering. She also comfortably accommodates ten guests in five cabins. Perla Nero is available to purchase through Rytis Babravičius and has an asking price of €4,900,000.

Negara - a beautiful 31.4m (102'99) motor yacht from the Overmarine (Mangusta) yard.

This 105 Sport combines tasteful décor with the usual, high Mangusta spec. With only three cabins rather than the standard four, her accommodation is more luxurious and spacious than her peers and her layout provides the perfect surroundings for weekends with friends. Negara is available to purchase through Rytis Babravičius, and has an asking price of €4,200,000.

PRICE REDUCTIONS - A new year brings with it new prices. Take advantage of our most recent price reductions....

€3,000,000 reduction on the asking price of Icon

Jean Marie Recamier reports an unbelievable €3,000,000 reduction in the asking price of the infamous 62.5m (203'4) Icon. A beautifully finished and spacious motor yacht, Icon sleeps 12 guests in the utmost luxury. As well as volume and style, she also offers unique features such as a revolutionary bridge by Radio Holland, an interior designed by Studio Linse and built by Metrica, an impressive beach club accessible directly from the lower guest cabins and a duplex master suite with forward panoramic views and private outdoor lounge. Icon now has an asking price of €49,500,000.

€90,000 reduction on the asking price of Beverley

Alex Lees-Buckley and Gaston Lees-Buckley report a €90,000 reduction in the asking price of the comfortable and sophisticated Beverley. Sun pads and oversize sun loungers adorn her sun deck which also houses a large Jacuzzi as well as six umbrella posts & bimini, allowing shade. Meanwhile on her bridge deck she offers a large dining area with seating for ten. Beverley accommodates ten guests in five ensuite cabins, including a stunning full width master bathroom. Other exceptional features include a large swim platform, an exciting range of water toys and an exceptional custom built tender. Beverley's now has an asking price of €8,950,000.

€1,050,000 reduction on the asking price of Enterprise

Jeremy Comport announces an outstanding cut in the asking price of the beautiful sailing yacht Enterprise. Built by the famous Perini Navi yard, this yacht is a first class sailing ketch with outstanding sailing abilities. As well as her performance, Enterprise offers luxurious accommodation and beautiful interiors. Now with an asking price of €6,950,000, she presents buyers with a unique purchase opportunity.

€425,000 reduction on the asking price of Rominta

Charles Ehrardt confirms a major price reduction on the 38m (124'8) motor yacht Rominta. Built in 1990 by Baglietto, then completely rebuilt in 1998 at the same yard, Rominta is presented to the market in impeccable condition. Although she has only been used privately, her spacious layout and five, well appointed staterooms makes her a fantastic charter investment. Rominta now has an asking price of €1,775,000.

Substantial price reduction on Hide Out

Walter Sea announced a new, reduced asking price for the 34.14m (112') motor yacht Hide out. Built in 2007 by Westport, with accommodation for eight guests in four luxurious cabins, Hide Out is an exemplary cruising yacht. She is now available to purchase at the revised asking price of US\$6,795,000.

€250,000 reduction on the asking price of Jiva

Jordan Waugh confirms a fantastic price reduction on Jiva. This motor yacht provides luxurious accommodation for up to twelve in five beautiful cabins. Furthermore, her open plan living areas include a large saloon and dining area, ideal for entertaining or relaxing with guests. Jiva now has an asking price of €6,950,000.

CHARTER

NEW LISTINGS - Camper & Nicholson's welcomes another four beautiful yachts to its expanding charter fleet.

60m (196'1) Lyana

The spectacular 60m (196'1) Lyana from Benetti is Camper & Nicholson's newest addition to its charter fleet. Available in the Caribbean this winter, her spacious layout, beautiful décor and wide range of entertainment and water sport facilities promises to establish her as one of the most sought after yachts on the charter market. Launched in Livorno in May 2011, Lyana is 60 metres long and features Naval Architecture by Benetti, designed by Stefano Natucci with interior by Francois Zuretti. What's more, her sophisticated interior has been modified by the famous interior designer Pierre-Yves Rochon Paris. She also boasts accommodation for 12 guests, a master suite located on the main deck forward with full beam, walk in closets and His & Hers baths, an eight-person Jacuzzi on the sundeck, a gym, a discotheque on the top deck, and a great assortment of water toys.

Lyana's weekly charter rate starts from US\$420,000.

49.82m (163'5) Mary Jean

We are pleased to announce the addition of Mary Jean to our charter fleet. This spectacular yacht is offered for charter in the awe inspiring area of south-east Asia and Australia for the summer 2012. Since her inception, Mary Jean has cruised the world's oceans as one of the finest and most stylish charter yachts in her class. Offering comfortable and versatile accommodation for up to 12 guests, as well as a stylish and modern interior, she the perfect choice for friends or family. Mary Jean's weekly charter rate starts from €150,000. □

40.23m (132') Sea Dreams

The five stateroom, 132' yacht Sea Dreams joins our charter fleet this January. Sea Dreams is the ideal charter yacht boasting a desirable main deck master stateroom with walk-in closet along with four additional staterooms below deck including three queens and one twin; all with en-suite facilities. The rich mahogany throughout is offset with soft, neutral tones that will appeal to everyone. A full array of water related toys make this the perfect yacht for a family or couples. Sea Dreams will be available in the Bahamas this winter at the weekly charter rate of US\$90,000.

34.34m (112'63) Highland Breeze

Combining space, comfort and performance, Highland Breeze is a fantastic addition to the charter fleet. She sleeps up to eight guests in three spacious cabins, which includes a beautifully appointed master cabin which is located aft. Her second and third cabins have twin beds each with a pullman berth, while all cabins enjoy their own private ensuite facilities, DVD player and radio system.

Highland Breeze will be cruising the Caribbean this winter and is available to charter at a weekly rate starting from US\$60,000.

OFFERS - Charter one of the most sought after motor yachts, Savannah, this January at an unbelievable, one-off rate.

We are pleased to announce that M/Y Savannah is currently offering a special discounted rate of only \$39,500 per week (plus expenses) for any one week minimum charters that take place between January 8 and January 24, 2012 in the area of St. Maarten. The regular rate for this time frame is \$49,500 per week so this represents more than a 20% discount! □□ This five star yacht accommodates up to eight guests in four staterooms. Savannah has a host of toys including jet-skis, dive gear, fishing equipment, kites, wakeboards, inflatable tubes, a paddleboard and kayak. The experienced and professional crew will assist or instruct you with any of the toys while also providing exceptional service during your time aboard. □□ After a day of activities, unwind in the Jacuzzi while sipping a cocktail of the day made with fresh ingredients and enjoy a spectacular sunset. Best of all, your palate will be in for some great treats with Savannah's top-notch chef preparing customized culinary masterpieces.

ALTERNATIVE DESTINATIONS

The Indian Ocean

The 64.5m (211'7) Silver Angel is heading to the Indian Ocean this winter. Vast in size, appeal and potential, Silver Angel is probably the highest volume yacht of her length in existence and perfect for world cruising. Her interior is elegant and sleek whilst her exterior offers an impressive array of dining and relaxation areas. Silver Angel's weekly charter rate starts from €450,000.

The Adriatic

The stunning 38.16m (125'2) Northlander offers the perfect vessel on which to explore the Adriatic this winter. Northlander is a beautiful example of a tri-deck motor yacht with a spacious and elegant interior. On deck she has vast spaces for relaxation and entertainment, ideal for both families and group of friends. Northlander accommodates 10 guests and her weekly charter rate starts from US\$90,000.

Israel

Cruise the beautiful waters surrounding Israel this winter aboard Eclipse. Immaculate inside and out, Eclipse's accommodation is split over three levels, offering guests privacy and space. What's more, state-of-the-art entertainment systems can be found throughout her Terence Disdale interior. Outside, she has a variety of decks catering for different needs, including a private sundeck complete with Jacuzzi built for relaxing, a vast main deck ideal for alfresco dining, and an aft swim platform designed to give guests easy access to a wide selection of water sports equipment. Her weekly charter rate starts from €115,000 per week.

The South Pacific

The graceful 35.7m (117'1) Margaux is chartering in the South Pacific this winter. Margaux's quality,

attention to detail and originality compliment her remarkable engineering innovations, making her an outstanding yacht in terms of performance and luxury. Margaux accommodates six guests in complete comfort and her weekly charter rate starts from US\$59,000.

Scandinavia

After a summer cruising Stockholm's archipelago, the 27.2m (90') Stella Nova's northern Europe voyage is set to continue this winter. Originally built for the prince of Sweden in the 70's, Stella Nova is a distinctive and charming yacht aboard which charterers can experience the magical Baltic Sea. Stella Nova accommodates eight guests and has a weekly charter rate that starts from €34,000.

The Red Sea

The 43m (141'8) Hana is the perfect charter yacht on which to relax and have fun while cruising the Red Sea. Her large windows flood her modern interior with natural daylight, and she boasts a gym, an oversized swim platform and an excellent range of watertoys. Hana accommodates 11 guests and has a weekly charter rate that starts from €135,000.

New England

The 34.47m (113') Top Times will be available for charter in New England this summer . Take in the breath-taking scenery in full comfort aboard this beautiful cruising yacht. Accommodating ten guests in five large and well appointed cabins, Top Times is the ideal yacht for those searching for a charter filled with luxury and discovery. Her weekly charter rate starts from US\$70,000.

Australia

The stunning yachtfisherman Mea Culpa is the perfect vessel on which to explore Australian waters. Her mahogany interior is luxurious throughout, while her outside space boasts a barbecue, Jacuzzi, state-of-the-art entertainment system and full array of watertoys. Mea Culpa accommodates eight guests and has a charter rate starting from US\$120,000 per week.

For more information on the above yachts, or for further ideas on alternative cruising grounds, please contact your nearest Camper & Nicholsons' Charter Broker.

For further information and news please contact Miriam Cain, Publications & Communications Manager, Camper & Nicholsons International mcain@camperandnicholsons.com +44 (0)207 009 1950.